

FOR IMMEDIATE RELEASE: VolCorp Announces Strategic Partnership with ACUSi

[NASHVILLE, TN, March 13, 2025] – Volunteer Corporate Credit Union has announced a strategic partnership with ACUSi, a credit union service organization (CUSO) wholly owned by Alabama Credit Union in Tuscaloosa, AL, offering a full-service indirect auto lending program. This decision will grant member credit unions access to the growing company's suite of innovative lending solutions, including dealer representation, loan decisioning, and a complete funding department.

Symphony, LLC, VolCorp's wholly owned consulting services CUSO will work with ACUSi to enhance this service offering and provide for the administrative and regulatory requirements needed to implement an indirect lending program for credit unions.

"ACUSi's innovative lending solutions give credit unions the flexibility and competitive edge they need in today's financial landscape. By partnering with ACUSi, we're expanding our suite of services to offer more tailored lending options to help credit unions grow and better serve their members," said Jeff Merry, President and CEO, VolCorp. "Their expertise makes them the perfect match for VolCorp, and we look forward to the long-term success this collaboration will bring to our credit unions."

Some credit unions have already found success utilizing ACUSi's expertise, including Chattanooga Federal Employee Credit Union CEO, Mark Fraker. "It was a no-brainer for us to sign on with ACUSi for indirect lending. It allowed us to dabble in indirect lending without any upfront investment or expertise."

"We are extremely excited about joining forces with VolCorp and expanding our reach in the Southeast," said Joe Hardy, President of ACUSi. "When you look at our shared commitment to the credit union movement and our complementary visions for supporting that movement, this partnership is a natural fit."

Members can find more information about ACUSi's service offerings along with VolCorp's other strategic partnerships by visiting the <u>VolCorp website</u>. Those looking to learn more about potential membership or partnership with VolCorp may reach out by phone at (800) 470-3444, Ext. 3 or by email at <u>memberexperience@volcorp.org</u>.

Founded in 1981, Volunteer Corporate Credit Union (VolCorp) is a not-for-profit financial services cooperative headquartered in Nashville, Tennessee, now serving more than 300 credit unions nationwide with more than \$1 billion in total assets. VolCorp provides its members with the tools to succeed, specializing in dynamic payment solutions, tailor-made investment products, and incomparable member care. Solutions include customized consulting, compliance, audit, and risk-based services offered by Symphony LLC, a wholly owned CUSO. By prioritizing its membership, VolCorp remains deeply committed to the credit union philosophy of "People Helping People." For more information, please visit www.volcorp.org.

ACUSi is a trusted lending solutions provider for credit unions, delivering innovative financial services to help institutions optimize their lending programs. ACUSi provides flexible, efficient and growth-focused lending solutions to credit unions in all 50 states. After starting in Alabama, the company expanded nationwide to help credit unions stay competitive in an evolving financial landscape. For more information, please visit www.acusi.com.

MEDIA CONTACT: Jake Wilbanks (<u>iwilbanks@volcorp.org</u>)